

# A Cohesive Team, A Clear Focus

**CenterOak Partners is a private equity firm that invests in lower-middle-market companies in the industrial growth, consumer and business service sectors.**

Based in Dallas, CenterOak was formed by five partners who have successfully invested together for over 20 years, with a core mission of putting our sector expertise to work for portfolio companies.

Building stronger companies: that's the core mission at CenterOak. We partner with incumbent management and stakeholders to build better, more valuable businesses through customized initiatives that accelerate organic growth, promote operational enhancements, and advance strategic acquisitions. We are often the first providers of institutional capital for our portfolio companies. We focus on leading middle market businesses that meet our investment criteria, and we have a long and distinguished history in working with closely-held and family-owned businesses.

**20+**

YEARS OUR INVESTMENT PARTNERS HAVE SUCCESSFULLY INVESTED TOGETHER

**\$2B+**

EQUITY CAPITAL COMMITMENTS MANAGED TO DATE

**100+**

ACQUISITIONS COMPLETED

**\$5.8B**

TRANSACTION VALUE

## Investment Criteria

### INDUSTRY FOCUS

Industrial Growth  
Consumer  
Business Services

### ENTERPRISE VALUE

\$50-250 million

### EBITDA

\$5-35 million

### EQUITY INVESTMENT

\$20-100 million

### COMPANY ATTRIBUTES

- Strong, experienced management teams
- Potential for organic and acquisitive growth
- Opportunity for operational improvements
- Market leader in its niche
- Sustainable competitive advantage

### TRANSACTION FOCUS

- Buyouts and recapitalizations
- Family-owned and closely held businesses
- CEO-backed buy & builds
- Non-core carve-outs

## Team

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## Portfolio Companies

COMPANIES		STATUS	SEEKING ADD-ONS
	<b>Automotive Services.</b> Leading provider of auto body repair services across the Central U.S.	Current	Yes
	<b>Environmental Services.</b> Leading provider of essential environmental services, including non-hazardous wastewater treatment, waste management, industrial services and remediation	Current	Yes
	<b>Residential Services.</b> Provider of essential residential HVAC and plumbing maintenance and repair services	Realized	No
	<b>Specialty Distributor.</b> Leading North American specialty distributor of surface enhancement products	Current	Yes
	<b>Auto Glass/Claims Management Services.</b> Leading automotive glass replacement and repair and claims management provider formed through the combination of JN Phillips Auto Glass and Techna Glass	Realized	No
	<b>Auto Aftermarket Services/Franchisor.</b> Fourth largest quick lube operator in the U.S. operating under the Grease Monkey and SpeedDee brands	Realized	No
	<b>Specialty Distribution/Chemicals.</b> Value-added supplier of colorants, additives and other specialty chemicals	Current	Yes
	<b>Restaurants/Franchisor.</b> Leading owner and franchisor of specialty snack stores	Current	Yes
	<b>Specialty Manufacturing/Building Products.</b> Leading manufacturer of vinyl windows and doors serving the Western U.S.	Current	Yes

### SECTOR AND THEMES



#### INDUSTRIAL GROWTH

- Specialty Distribution
- Outsourced Industrial Services
- Industrial Technology
- Productivity & Efficiency
- Foodservice Equipment & Services



#### CONSUMER

- Residential Services
- Wellness & Personal Care
- Automotive Aftermarket
- Active Outdoor & Lifestyle
- Enthusiast Driven Products



#### BUSINESS SERVICES

- Facilities Management & Services
- Environmental Services
- Infrastructure Services
- Machinery Maintenance & Repair
- Technology-Enabled Services