

A Cohesive Team, A Clear Focus

CenterOak Partners is a private equity firm that invests in lower-middle-market companies in the industrial growth, consumer and business service sectors.

Based in Dallas, CenterOak was formed by five partners who have successfully invested together for over 20 years, with a core mission of putting our sector expertise to work for portfolio companies.

Building stronger companies: that's the core mission at CenterOak. We partner with incumbent management and stakeholders to build better, more valuable businesses through customized initiatives that accelerate organic growth, promote operational enhancements, and advance strategic acquisitions. We are often the first providers of institutional capital for our portfolio companies. We focus on leading middle market businesses that meet our investment criteria, and we have a long and distinguished history in working with closely-held and family-owned businesses.

20+

YEARS OUR INVESTMENT PARTNERS HAVE SUCCESSFULLY INVESTED TOGETHER

\$2B+

EQUITY CAPITAL COMMITMENTS MANAGED TO DATE

100+

ACQUISITIONS COMPLETED

\$4.8B

TRANSACTION VALUE OF ACQUISITIONS

Investment Criteria

INDUSTRY FOCUS

Industrial Growth
Consumer
Business Services

ENTERPRISE VALUE

\$50-250 million

EBITDA

\$5-35 million

EQUITY INVESTMENT

\$20-100 million

COMPANY ATTRIBUTES

- Strong, experienced management teams
- Potential for organic and acquisitive growth
- Opportunity for operational improvements
- Market leader in its niche
- Sustainable competitive advantage

TRANSACTION FOCUS

- Buyouts and recapitalizations
- Family-owned and closely held businesses
- CEO-backed buy & builds
- Non-core carve-outs

Team

Randall S. Fojtasek

Managing Partner
Chief Executive Officer
rfojtasek@centeroakpartners.com

Lucas T. Cutler

Managing Partner
lcutler@centeroakpartners.com

Jason D. Sutherland

Managing Partner
jsutherland@centeroakpartners.com

Michael D. Salim

Partner, General Counsel
msalim@centeroakpartners.com

William M. Henry

Partner
bhenry@centeroakpartners.com

Eric G. Holter

Principal
eholter@centeroakpartners.com

Blake A. Richardson

Principal
brichardson@centeroakpartners.com

Carrie C. Hamilton

Principal, Business Development & Investor Relations
chamilton@centeroakpartners.com

Krysty A. Penwell

Senior Associate,
Business Development
kpenwell@centeroakpartners.com

Mark C. Izlar

Senior Associate
mizlar@centeroakpartners.com

Brett T. Stoehr

Associate
bstoehr@centeroakpartners.com

Ross Martin

Associate
rmartin@centeroakpartners.com

Portfolio Companies

| COMPANIES | STATUS | SEEKING ADD-ONS |
|---|----------|-----------------|
|  <p>Automotive Services. Leading provider of auto body repair services across the Central U.S.</p> | Current | Yes |
|  <p>Environmental Services. Leading provider of essential environmental services, including non-hazardous wastewater treatment, waste management, industrial services and remediation</p> | Current | Yes |
|  <p>Residential Services. Provider of essential residential HVAC and plumbing maintenance and repair services</p> | Current | Yes |
|  <p>Specialty Distributor. Leading North American specialty distributor of surface enhancement products</p> | Current | Yes |
|  <p>Auto Glass/Claims Management Services. Leading automotive glass replacement and repair and claims management provider formed through the combination of JN Phillips Auto Glass and Techna Glass</p> | Realized | No |
|  <p>Auto Aftermarket Services/Franchisor. Leading owner and franchisor of automotive service centers operating under the Grease Monkey® and SpeedDee® brands</p> | Current | Yes |
|  <p>Specialty Distribution/Chemicals. Value-added supplier of colorants, additives and other specialty chemicals</p> | Current | Yes |
|  <p>Restaurants/Franchisor. Leading owner and franchisor of specialty snack stores</p> | Current | Yes |
|  <p>Specialty Manufacturing/Building Products. Leading manufacturer of vinyl windows and doors serving the Western U.S.</p> | Current | Yes |

SECTOR AND THEMES



INDUSTRIAL GROWTH

- Specialty Distribution
- Outsourced Industrial Services
- Industrial Technology
- Productivity & Efficiency
- Foodservice Equipment & Services



CONSUMER

- Residential Services
- Wellness & Personal Care
- Automotive Aftermarket
- Active Outdoor & Lifestyle
- Enthusiast Driven Products



BUSINESS SERVICES

- Facilities Management & Services
- Environmental Services
- Transportation & Logistics
- Machinery Maintenance & Repair
- Technology-Enabled Services